

REQUEST FOR QUOTATION PURCHASE OF VEHICLES

DATE: 02 September 2020

Dear Sir / Madam:

NALAS kindly requests submission of quotations **for purchase of two SUV vehicles** as detailed per Type of Vehicles technical specifications in Annex 1 of this RFQ.

For each vehicle separate quotation is requested. Single quotation for only one type of vehicle will also be considered.

Quotations shall be submitted on or **before 10 September 2020, 16:00 h**, at dedicated email: info@nalas.eu with Subject line: RFQ for purchase of vehicles_ (your CompanyName)

Note:

THE DEADLINE FOR RECEIPT OF QUOTATIONS INITIALLY SCHEDULED FOR SEPTEMBER 10, 2020 IS POSTPONED TO THURSDAY 17 SEPTEMBER 2020 AT 16:00 (CET), WITH THE SAME CONDITIONS PROVIDED WITHIN THIS RFQ AS THE ORIGINAL CALL NOTICE! Quotations shall be submitted at info@nalas.eu and boeva@nalas.eu

It shall remain your responsibility to ensure that your quotations will reach NALAS before the deadline. Quotations that are received by NALAS after the deadline indicated above, for whatever reason, shall not be considered for evaluation.

Quotations submitted by email must be limited to a maximum of 20 MB. Also, kindly ensure that they are signed and in the .pdf format. They must be free from any form of virus or corrupted contents, or the quotations shall be rejected.

- Annex 1 – Terms and Requirements

Chapter 1.1. General Terms

Please take note of the following requirements and conditions pertaining to the supply of the abovementioned good/s

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| Exact Address/es of Delivery Location/s | Varshavska 36A, 1000 Skopje, North Macedonia |
| Latest Expected Delivery of the vehicles Date and Time <i>(if delivery time exceeds this, quote may be rejected by NALAS)</i> | Up to 7 calendar days from payment of the invoice |
| Currency of Quotation | Local Currency: Macedonian denars |
| Price Quotation | Price must include all the costs and discounts of the supplier. VAT, Customs and other taxes on vehicles must be described and present separately. |
| After-sales services required | <input checked="" type="checkbox"/> Warranty for minimum period of 5 years (from the day of delivery to final user) / minimum 150,000 km <input checked="" type="checkbox"/> Technical Support - Availability of authorized service in Skopje, North Macedonia |
| Deadline for the Submission of Quotation | 10 September 2020, 16:00 h Postponed to THURSDAY 17 SEPTEMBER 2020 AT 16:00 |
| All documentations, including catalogs, instructions and operating manuals, shall be in this language | English |
| Documents to be submitted for each of the vehicle type | <ol style="list-style-type: none"> 1. Duly Accomplished Form (as provided in Annex 2 - FORM FOR SUBMITTING SUPPLIER'S QUOTATION). 2. Latest Business Registration Certificate (a copy) 3. Manufacturer's Authorization of the Company as an official Sales Agent 4. Min 1 Authorized service center in Skopje, proof – authorization from manufacturer or authorized dealer 5. Product catalogues indicating compatibility with the required technical specification |

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| | <p>6. Warranty period – Minimum 5 years/150,000 km – statement</p> <p>7. Availability of service support and spare parts – at least 10 years-statement</p> <p>8. Certificate of Conformity for the offered vehicles</p> <p>9. Statement of Compliance (Изјава за Сериозност на Понудата)</p> |
| Period of Validity of Quotes starting the Submission Date | <p><input type="checkbox"/> 60 days</p> <p><input checked="" type="checkbox"/> 90 days</p> <p><input type="checkbox"/> 120 days</p> <p>In exceptional circumstances, NALAS may request the Supplier to extend the validity of the Quotation beyond what has been initially indicated in this RFQ. The Proposal shall then confirm the extension in writing, without any modification whatsoever on the Quotation.</p> |
| Partial Quotes/separate quote for each vehicle | <p><input type="checkbox"/> Not permitted</p> <p><input checked="" type="checkbox"/> Required</p> |
| Payment Terms | <p><input checked="" type="checkbox"/> 100% upon inspection of the vehicles by NALAS, and submission of the invoice.</p> <p><input checked="" type="checkbox"/> No advance payment is acceptable</p> |
| Evaluation Criteria | <p><input checked="" type="checkbox"/> Full acceptance of General Terms (Chapter 1.1 of Annex 1)</p> <p><input checked="" type="checkbox"/> Full compliance with Specification of Technical Requirements (Chapter 1.2 of Annex 1)</p> <p><input checked="" type="checkbox"/> "Lowest Price. During the evaluation process, the total price (including VAT, customs and other taxes on vehicles) or price exclusive of VAT, customs and other taxes on vehicles will be subject of evaluation, depending on the sources of funding and budget limitations of NALAS.</p> <p>Note: Each vehicle will be evaluated separately</p> |
| NALAS will award to: | <input checked="" type="checkbox"/> Supplier/s that will meet all the evaluation criteria |
| Type of Contract to be signed | <input checked="" type="checkbox"/> Contract, on the request of the Supplier and/or NALAS |
| Conditions for Release of Payment | <p><input checked="" type="checkbox"/> Passing Inspection of the vehicle/s by NALAS</p> <p><input checked="" type="checkbox"/> Submitted invoice as per instruction by NALAS</p> |
| Contact for Inquiries (Written inquiries only) | <p>info@nalas.eu and boeva@nalas.eu</p> <p>Any delay in NALAS's response shall be not used as a reason for extending the deadline for submission, unless NALAS determines that such an extension is necessary and communicates a new deadline to the Proposers.</p> |

Vehicles offered shall be reviewed based on completeness and compliance of the quotation with the minimum specifications described above and any other annexes providing details of NALAS requirements.

Each of the quotations that complies with all of the specifications, requirements and offers the lowest price, as well as all other evaluation criteria indicated, shall be selected. Any offer that does not meet the requirements shall be rejected. Only the winning offer will be notified by 20th of September 2020.

Any discrepancy between the net price, taxes and the total price shall be re-computed by NALAS. The net price and taxes shall prevail and the total price shall be corrected. If the supplier does not accept the final price based on NALAS's re-computation and correction of errors, its quotation will be rejected.

At any time during the validity of the quotation, no price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted by NALAS after it has received the quotation.

NALAS is not bound to accept any quotation, nor award a contract, nor be responsible for any costs associated with a Supplier's preparation and submission of a quotation, regardless of the outcome or the manner of conducting the selection process. NALAS reserves the right to award a contract for only one of the vehicles subject to this request for quotations.

NALAS encourages every prospective Supplier to avoid and prevent conflicts of interest, by disclosing to NALAS if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, specifications, cost estimates, and other information used in this RFQ.

NALAS implements a zero tolerance on fraud and other proscribed practices, and is committed to identifying and addressing all such acts and practices against NALAS, as well as third parties involved in NALAS activities.

Chapter 1.2. Specification of Technical Requirements

Vehicle Type 1 Technical Specification

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| Year of production | <ul style="list-style-type: none"> • 2020 |
| Engine | <ul style="list-style-type: none"> • Type Turbo • 4-Cylinder, 16-Valve engine • Cylinder volume: up to 1.5 liter • Engine power: min. 140 kw • Fuel: petrol • Fuel consumption: Combined - max. 7.5 l/100 km • Euro emissions standard: min. EURO 6 • CO₂ emission: max. 180 g/km |
| Transmission/ Wheel Drive | <ul style="list-style-type: none"> • Advanced non-manual transmission technology • Four (All) Wheel Drive |
| Steering | <ul style="list-style-type: none"> • Electric Power Steering with adjustable height and depth |
| Brakes and tiers | <ul style="list-style-type: none"> • ABS-anti-lock braking system; EBD-Electronic brakeforce distribution and BA-brake assist. • Electronic Parking Brake • Hill Start Assist Control • 18-in. aluminum alloy wheels (minimum) • Spare Tire: yes |
| Safety | <ul style="list-style-type: none"> • Safety System (Anti Collision System, Lane depart warning/assistant, Traffic Sign Recognition and Automatic high beam) • Tire Pressure Monitoring Systems • Vehicle Stability Assist/Management/Control/Programme • Airbags: driver and front passenger Airbag System, driver and front passenger side airbags, front and rear side curtain airbags • Front and rare parking sensors and rare parking camera |
| Convenience | <ul style="list-style-type: none"> • Adaptive Cruise Control • Dual Zone Automatic air-condition control • Front and rear power windows with one-touch auto up/down • Remote central locking system • LED daylight headlights and LED taillights and stop lights |

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| | <ul style="list-style-type: none"> • Rear and back toned windows • Trunk capacity volume (VDA method): min. 500 l • Trunk capacity with rear seats down – load to roof (VDA method): min 1600 l • Capacity of the fuel tank: min 50 l • Communication: Bluetooth handsfree, integrated Navigation system, • Audio system with radio, touchscreen, Android Auto/Apple CarPlay compatible, USB media and min. 2 USB charge ports. • Color: preferable black (optionally: white, grey) |
| Dimensions of vehicle | <ul style="list-style-type: none"> • Total length of the vehicle: min. 4600 mm • Total width of the vehicle (with rearview mirror opened): min. 2100 mm • Total height of the vehicle: min. 1600 mm • Wheelbase: min. 2600 mm • Maximum Permissible Weight (kg): min. 2.000 kg |
| Warranty | min. 5 years / 150.000 km |
| Road Assistance (North Macedonia and South East Europe) | min. 4 years |

Vehicle Type 2 Technical Specification

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| Year of production | <ul style="list-style-type: none"> • 2020 |
| Engine | <ul style="list-style-type: none"> • 4-Cylinder, 16-Valve engine • Cylinder volume: up to 1.5 liter • Engine power: min. 95 kw • Fuel: petrol • Fuel consumption: combined - max. 5,8 l/100 km • Euro emissions standard: min. EURO 6 • CO₂ emission: max. 130 g/km |
| Transmission/ Wheel Drive | <ul style="list-style-type: none"> • 6 MT + R • Wheel Drive: 2; front |
| Steering | <ul style="list-style-type: none"> • Electric Power Steering with adjustable height and depth |
| Brakes and tiers | <ul style="list-style-type: none"> • ABS-anti-lock braking; EBD-Electronic brakeforce distribution, BA-brake assist • Electronic Parking Brake • Hill Start Assist Control |

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| | <ul style="list-style-type: none"> • 16-in. aluminum alloy wheels (minimum) • Spare wheel or reparation kit |
| Safety | <ul style="list-style-type: none"> • Safety System (Anti Collision System, Lane depart warning/assistant, Traffic Sign Recognition and Automatic high beam) • Tire Pressure Monitoring Systems • Vehicle Stability Assist/Management/Control/Programme • Airbags: driver and front passenger Airbag System, driver and front passenger seat-mounted side airbags, rear side airbags, front and rear side curtain airbags • Front and rare parking sensors (x4) • Rear camera |
| Convenience | <ul style="list-style-type: none"> • Seats: 5 • Adaptive Cruise Control • Dual Zone Automatic Air-condition control • Front and rear power windows with one-touch auto up/down • Remote central locking system • LED daylight headlights and LED taillights and stop lights, fog lights • Rear and back toned windows • Cargo volume (VDA method): min. 460 l and 1500 l (rear seats down– load to roof) • Capacity of the fuel tank: min 50 l • Internal noise: max 65 dB • Communication: Bluetooth handsfree, integrated Navigation system, Touchscreen • Audio system, hands-free phone capability via Bluetooth wireless technology. • Preferable color: white (optionally: grey or black) |
| Dimensions of vehicle | <ul style="list-style-type: none"> • Total length of the vehicle: min. 4300 mm • Total width of the vehicle (with rearview mirror opened): min. 2000 mm • Total height of the vehicle: min. 1600 mm • Wheelbase: min. 2600 mm • Maximum Permissible Weight (kg): min. 1700 kg |
| Warranty | <ul style="list-style-type: none"> • min. 5 years /150.000 km |
| Road Assistance (North Macedonia and South East Europe) | <ul style="list-style-type: none"> • min. 4 years |