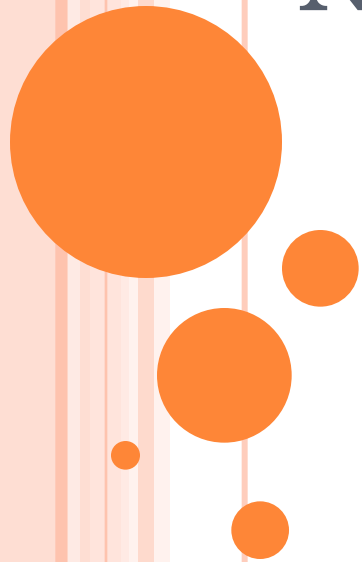




FINAL STEPS – WHAT NEGOTIATIONS FINISH WITH?



PROTOCOL

- Protocol of agreement and disagreement/ or only disagreement;
- Role of protocol – part of the draft budget which is submitted in the Parliament;
- Base for public messages in all the regions.



PROTOCOL OF AGREEMENT AND DISAGREEMENT

- Balance between the two parts;
- Pressure from the Ministry of Finance for more agreements;
- Members of Parliament read only the agreements – usually miss the disagreement;



PROTOCOL OF DISAGREEMENT

- Important and realistic proposals;
- Principle differences – at the beginning short valuation of the budget;
- Defining the valuation for **every** proposal;
- Various proposals;



LOBBYING

- Meetings with different political parties;
- Defining the tasks for the municipal lobbying;
- Work with the leading members in the Parliament;
- Work with the opposition;
- Thankful activities to all that gave support.



THE ROLE OF MEDIAS

- Preliminary target pointed publication on the forthcoming battles;
- Positive result - - common press conference;
- Negative results – separated press conference;
- Focus what the citizens lose or win (not the municipalities) in achieving results.

