



Zentrum für Verwaltungsforschung
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MODELS FOR DELIVERING TRAINING

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Local Governments Associations

- **Effective training has to be build up with the associations of local governments.**

Cooperation

- **professional associations**
- **national higher education institutes**
- **training agencies and**
- **other providers such as NGOs**

Competition

- Support of competition in order to find the best training with best price.
- Regulation through Association

Costs

- Financial support from the national government.
- creates market opportunities

Types of Training

- Short and/or continuous training programs
- using modern ICT approaches

Training Courses for Public Management

- universities of applied sciences
- master degree;
- 4 years (included 5 months of work experience)
- combine regular studies and in-service training

Post-graduate Trainings

- Universities, big corporations
- master degree and MAS-degree
- 100 – 120 days
- in-service training
- Expensive

In-service training

- for local government managers
- special training academies
- provincial level or in big cities
- 4 – 6 weeks

Various specific 1/3 days seminars

- consulting companies / public institutions / non profit organizations;
- client oriented to different levels of civil servants –
- junior civil servants at the beginning of their carrier, top-level public managers, decision-makers and secretary generals;

CAF

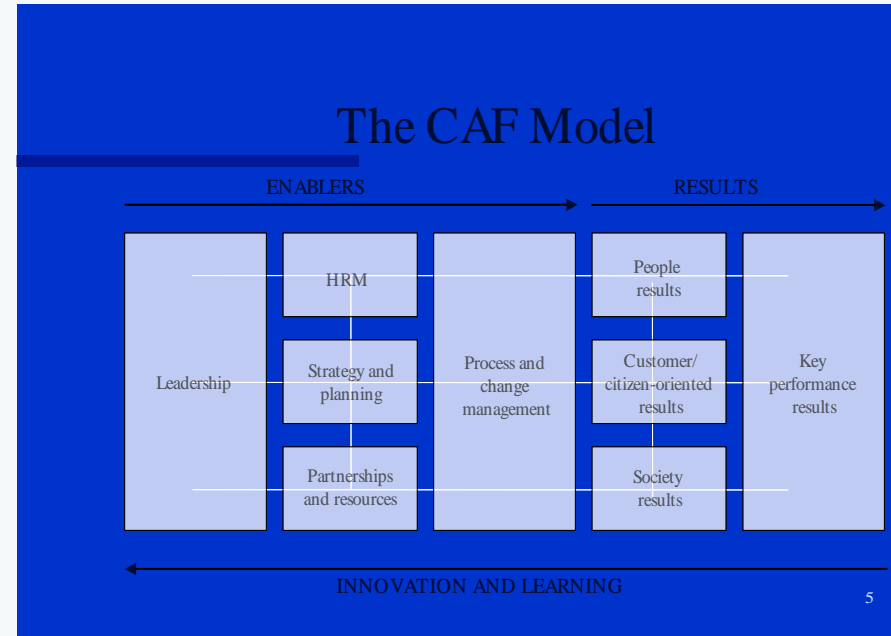
- Training through self assessment
- www.eipa.nl

Awards

- European Union Award for E-Government
- EPSA Award

Best Practices

- Organising conferences



Semestrial planning

- Based on the evaluation of the past semesters

Identify new topics

- Networking with administrations and scientific community
- Own research and consulting activities

Occupying new topics

- Conferences, conventions, workshops

Develop new methods and instruments

- Round tables, interactive moderation, open space

Overview 2006	Revenues	%
Library	9.172,00	0,50
Seminars (Training)	310.226,00	16,76
Consultancy	483.892,00	26,15
Publications	61.139,00	3,30
Research	575.835,00	31,12
Membership fees	152.295,00	8,23
Subsidies	257.967,00	13,94
Overall result	1.850.526,00	100,00

Number of offered seminars 2001 - 1st half 2006

Area of training	2001	2002	2003	2004	2005	1. HJ 2006	Overall result
Successful communication	1	3	2	3	7	5	21
EURO / EU programs	5						5
Professional customer service	4	5	6	9	10	3	37
Gender specific Seminars	2	1	2				5
ICT	2	2	1	4			9
Instruments of Leadership	2	1	5	3	2	4	17
Juridical update for public servants	7	13	10	18	26	17	91
Public Governance and Management	10	7	6	5	7	3	38
Taxes and public charges	3	4	3	4	6	1	21
Economical Thinking and Actions	6	11	14	13	13	8	65
Overall result	42	47	49	59	71	41	309

Allocation of trainings to governmental/administrative levels in %

2006	Total (in %)	Public seminars	In-house seminars	Courses
Local level	75,6	81	95	40
Regional level	11,2	7	0	35
Central level	5,6	1	0	25
Private persons	7,6	11	5	0
Total (in %)	100	60	20	20



Number of offered and accomplished seminars

Number of offered and accomplished seminars	2001	2002	2003	2004	2005	1. HJ 2006	Overall result
Seminars offered	42	47	49	59	71	41	309
Seminars accomplished	23	29	33	41	49	24	199
Rate of accomplished seminars	54,8	61,7	67,3	69,5	69,0	58,5	64,4

Fees for trainings							
		1 day	1,5 days	2 days	2,5 days	3 days	in-house seminar
2001	Regular price	260	425	480	660	730	915
	Price for subsidizing members	215	360	400	550	610	
2003	Regular price	275	450	500	695	765	950
	Price for subsidizing members	225	375	420	570	640	
2006	Regular price	290	480	540		790	990
	Price for subsidizing members	240	395	450		660	
change from 2006 to 2001	Normal price	12%	13%	13%		8%	8%
	Price for subsidizing members	12%	10%	13%		8%	